AMTI

Technology that Transforms Businesses
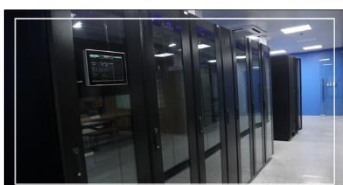
We are the Unstoppable Forces of Good

MORE THAN

25 YEARS

OF TRANSFORMING INDUSTRIES AND SOCIETY THROUGH TECHNOLOGY

About Us

AMTI
Technology that Transforms Businesses

The most dynamic and diversified company in the local technology landscape today, and a Digital Transformation enabler, AMTI is a technology solutions and systems provider that helps companies transform their business through its wide array of technology products, solutions, and services for a future-ready and agile business environment. AMTI delivers valuable experiences that will address one's business challenges and pain points by combining its core elements:

1. Credibility and ecosystem of global technology partners
2. Innovation and ingenuity of Filipinos
3. A holistic and integrated approach to customers' pain points and challenges that will deliver their desired business outcomes

Trusted and leading partner
Over the years, we have earned numerous awards and certifications from global IT companies, making us a trusted and leading partner. These citations give our clients confidence that we deliver solutions at the highest standards.

The most diversified technology company in the Philippines
Since our inception in 1996, AMTI has been at the forefront of building partnerships with some of the World's leading brands in Technology.

We pride ourselves on being a 100% Filipino-owned company that started as a hardware provider and has now evolved into the country's most diverse technology company.

Key Facts

- More than 25 years of solid experience
- Leading partner of global IT brands
- Digital Transformation Champion
- 700 strong, highly skilled, and dedicated workforce
- Globally trained and certified engineers
- Presence in key cities: Manila, Cebu, Davao, and Subic

Our Values

AMTI VALUES

AMTI's business values are anchored on the four letters that make up its company name: **A. M. T. I.**

Adaptability in technology

AMTI leverages a diverse range of technological tools that not only form the foundation for the development and execution of comprehensive plans & solutions, but also enable the company to address its clients' distinct needs and technological requirements with ease.

Maximum Reliability

AMTI is committed to providing unparalleled accuracy, integrity, and achievement to all its clients. The company takes pride in cultivating enduring partnerships built on a solid foundation of trust, which it has earned by consistently demonstrating honesty, efficiency, and reliability in all aspects of its operations. With this unwavering commitment to excellence, AMTI has become a dependable partner for businesses across various industries and remains dedicated to delivering exceptional results that exceed expectations.

Teamwork that is unwavering

AMTI consistently fulfills its commitments with the dedicated teamwork and systematic approach embraced by all members of its diverse teams.

Innovation in ideas

AMTI has built the reputation of being one of the country's most successful technology companies by thinking outside the box and coming up with innovative ideas and solutions that go beyond what is obvious and are also in keeping with modern developments and strategies in the global business arena.

MISSION AND VISION

Our Mission

AMTI harnesses Filipino ingenuity to deliver holistic and integrated technology solutions and systems to address business issues, allowing our customers to provide products and services more efficiently and cost-effectively, thus enabling them to compete for more in their respective industries.
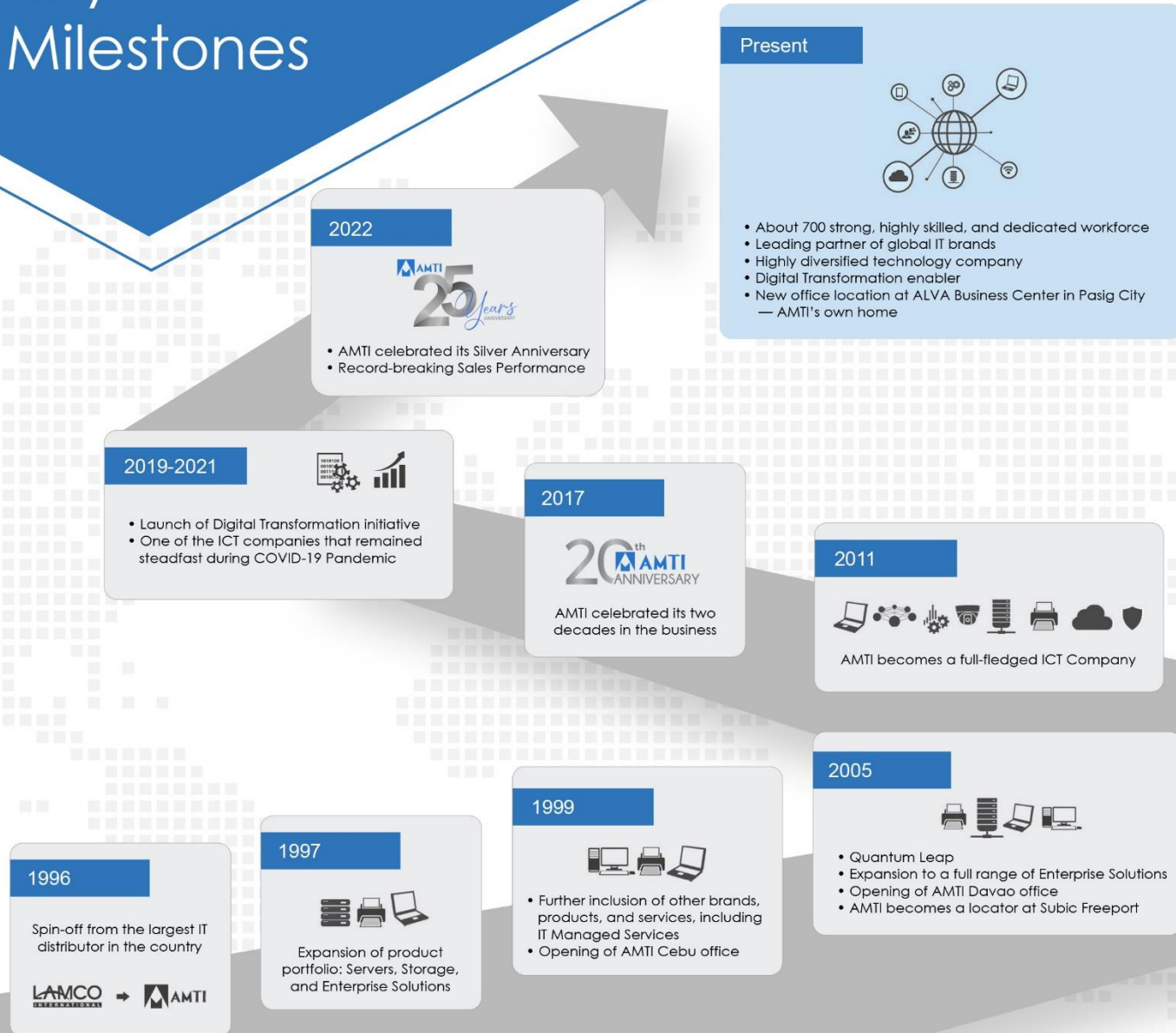
Our Vision

We aim to be the "go-to" company for innovative technological solutions in the Philippines - the de facto choice of organizations seeking to transform and expand their businesses through technology

CORPORATE SOCIAL RESPONSIBILITY

Transforming Industries and Society through Technology

AMTI values the principles of goodwill and benevolence, particularly during times of difficulty. The management strives to assist the community and employees in need, utilizing their available resources and implementing feasible solutions. Hence, the spirit of volunteerism among AMTIzens is strong, with employees offering their support to the community in various ways, whether it be financial aid, their time and presence, or donating goods to those in need — making the AMTIzens the UNSTOPPABLE FORCES OF GOOD.

Key Milestones

Present

- About 700 strong, highly skilled, and dedicated workforce
- Leading partner of global IT brands
- Highly diversified technology company
- Digital Transformation enabler
- New office location at ALVA Business Center in Pasig City — AMTI's own home

2022

AMTI 25 Years ANNIVERSARY

- AMTI celebrated its Silver Anniversary
- Record-breaking Sales Performance

2019-2021

- Launch of Digital Transformation initiative
- One of the ICT companies that remained steadfast during COVID-19 Pandemic

2017

20th AMTI ANNIVERSARY

AMTI celebrated its two decades in the business

2011

AMTI becomes a full-fledged ICT Company

2005

- Quantum Leap
- Expansion to a full range of Enterprise Solutions
- Opening of AMTI Davao office
- AMTI becomes a locator at Subic Freeport

1999

- Further inclusion of other brands, products, and services, including IT Managed Services
- Opening of AMTI Cebu office

1997

Expansion of product portfolio: Servers, Storage, and Enterprise Solutions

1996

Spin-off from the largest IT distributor in the country

LAMCO INTERNATIONAL → AMTI

Our Customers

Growing customer base of 5,000 clients across the Philippines

- Large Enterprises (e.g. BPO, Manufacturing, FSI, Retail, Conglomerates)
- Small to Medium Businesses
- Government Units

Nationwide Support

Service support system through the
Technical Alliance Program (TAP) with over 50
nationwide trained and certified partners

Expanded reach through offices in key cities:

Manila, Cebu, Davao, Subic

Technical Alliance Program (TAP)

AMTI has tapped the services and technical capabilities of several trusted and local IT companies in major cities of the Philippines. These companies complement our service team across Luzon, Visayas, and Mindanao to deliver the same quality of service to our customers. Through the TAP program, our customers with nationwide presence and deployment requirements are assured of the same brand and quality of service.

Solutions

- Enterprise Computing, Servers, and Peripherals
- ICT Systems Integration
- Data Center and Cloud Solutions
- Audio-Visual System Integration (AVSI)
- Network Infrastructure Solutions
- Network Security and Cyber Security Solutions
- Advanced Premises Protection System (APPS)
- IT Managed Services
- Software Solutions
- Energy and Thermal Management Solutions
- Disaster Recovery and Resiliency Solution
- Digital Transformation Collaborative Consulting Services

Enterprise Computing, Servers, and Peripherals

The legacy business pillar of AMTI (run-rate business) provides desktops, tablets, laptops, servers, storage, and various IT peripherals such as hard disks, memory, monitor, camera, printer, and headsets to organizations across all industries.

- Workstations, Desktops, Thin-Clients, Smart Devices (phones, tablets, wearables)
- Servers and Storage
- Virtual Desktop Infrastructure
- Hyper-Converge Infrastructure, High-Performance Computing
- Server, Storage and Network Virtualization
- Multi-Function Printers (Inkjet, Laser, and Large Format)
- IT supplies and Consumables

ICT Systems Integration

System Integration (SI) entails designing, deploying, and maintaining products, infrastructure, storage, security, and software. This holistic solution integrates all aspects of the Technology infrastructure, from hardware and software to databases and applications.

This approach requires close coordination and engagement of AMTI's partner ecosystem to ensure that all systems work flawlessly, making it easier for customers to manage their technology assets and meet their business objectives.

- Turnkey ICT Projects (Infrastructure, Network, Security, End-Point Computing, and Systems Applications)
- Data Center Design, Build, and Maintenance
- Smart and Safe City Design, Build, and Implementation
- Unified Communications (Voice, Video, Email, IM, SMS)
- Command Center and Intelligent Smart Meeting Rooms
- On-premise, Hybrid and Multi-Cloud Design, Build and Implementation
- End-to End Secure Data Backup and Recovery
- Broadband Wireless Design, Build, and Implementation
- Application Transformation (Mobile, Dev Ops, Microservices)

Data Center and Cloud Solutions

AMTI delivers Data Center Solutions ranging from design, build, and maintenance. As part of its build offerings, AMTI offers IT equipment like servers, storage systems, routers, network security, UPS, generator sets, cabling, fire suppression, precision air-conditioning, CCTV, LED lighting, structured cabling, door access solutions, and critical facility zone-based Perimeter Intrusion Detection System.

AMTI also offers complete outsourcing of your data center management or co-managed arrangement, where AMTI takes on the non-critical repetitive day-to-day operational tasks. In contrast, the customer can take on high-level data center management tasks (security, workload, database, and application).

We also offer pure cloud solutions (on-premise, public cloud, hybrid and multi-cloud) based on a consumption model. Our pure cloud offerings allow customers to scale up and down their infrastructure depending on their business needs.

These are the pure cloud consumption offerings of AMTI:

- Infrastructure-as-a-Service (IaaS)
- Storage-as-a-Service (STaaS)
- DR-as-a-Service (DRaaS)
- Secure Back-up -as-a-Service (SBaaS)
- Software-as-a-Service (SaaS)

Audio-Visual System Integration (AVSI)

The AVSI team is responsible for designing, installing, and maintaining audio-video over IP solutions for corporate, retail, education, government, hospitality, house of worship, and transportation. The solution includes PA/BGM, FOH, BOH, live sound, professional displays, digital signages, video/LED walls, sophisticated intelligent meeting rooms, board rooms, and training rooms with integrated control systems.

- Command Center and Critical Event Management Solution
- Audio-Video over IP Solution
    - PA/BGM
    - FOH, BOH
    - Live Sound
    - Unified Mass Communication System
    - Professional Display, Projection Systems, Menu Boards, Video Wall, LED Wall
- Sophisticated Meeting Room, Board Room and Training Room Solutions, and Integrated Control System
- Audio Visual System Design with IT Network Integration
- Content Management

Network Infrastructure Solutions

AMTI's Networking solutions include wired and wireless connectivity for SMB, BPO companies, MNCs, Enterprise and Government customers. It consists of the design, supply, delivery, installation, and maintenance of routers, switches, load balancers, access points, microwave point-to-point, and point-to-multipoint types of connectivity.

For Wide Area Networking (WAN), we offer Software Defined Wide Area Networking (SD-WAN) to cost-effectively connect branch offices through broadband Internet, MPLS, 4G, and 5G technologies. In addition, we offer Metro Ethernet (10GB to 400GB), DWDM, and GPON optical solutions for the backbone type of solutions.

- Routers and Switches and Network Load Balancer
- Software Defined Networking (SDN)
- Software Defined WAN (SDWAN)
- Bandwidth Manager
- Wireless Infrastructure Solution (AP, PTP, PTM, and Mesh)
- IoT Gateways and Platforms
- VPN, SSL, Session Border Controllers & Application Load Balancer
- High-Speed IP Microwave Solutions
- DWDM, Metro Ethernet, and GPON Solutions

Network and Cyber Security Solutions

AMTI offers a comprehensive suite of network and cybersecurity solutions. Our solution offerings start from the core to the edge and the cloud to protect customer's sensitive data and critical IT assets.

Our comprehensive solutions protect organizations against internal and external potential vulnerabilities and threats by delivering active protection that embraces the power of Machine Learning (ML) and leveraging state-of-the-art technologies.

By using ML-driven security solutions, we can automate threat detection response, and remediation processes, enabling real-time incident response and minimizing the impact of attacks.

- Next Generation Firewall, Anti-Virus and End-Point Security
- Security Information and Event Management (SIEM)
- Network Access Control and Information Detection System
- Distributed Denial of Service Attack (DDOS) and Advanced Persistent Threat (APT)
- Password Protection, Encryption and Authentication Data Loss Prevention (DLP)
- Vulnerability Assessment and Penetration Testing (VAPT)
- Threat Analysis, Prevention and Remediation
- Ransomware Protection and Recovery
- Open Extended Detection and Response
- Permanent Drive Wipe/Erasure

Advanced Premises Protection System (APPS)

AMTI's physical security solution is designed to secure critical facilities, airports, offices, buildings, warehouses, gated communities, and villages. Our wide breadth of products and solutions enable customers to pick and choose the most cost-effective and best-fit solution for every environment.

- Multi-Spectral Camera System and Surveillance
- Video Management System (VMS)
- Structured Cabling (Copper and Fiber)
- Physical Perimeter Intrusion Detection System (PIDS)
- Advanced Automated Lighting System (White and Infrared Lights)
- Fire Detection and Alarm System (FDAS)
- IP Integration of CCTV, Perimeter Intrusion, and Lighting Systems
- Door Access Solution

IT Managed
Services

AMTI Managed Devices and IT Services deliver various IT services, assets, networks, computers, and storage. This Managed Service offerings are recurring, OPEX type of business model. They take out the complexity of procurement, configuration, delivery, patching, management, support, and other repetitive operational tasks, allowing organizations to focus on innovation and their core business functions.

- Managed Device-as-a Service (Computer, Storage, Servers, Networking)
- Managed Data Center-as-a Service
- Managed Workplace-as-a-Service
- Managed Printing Services / Office Printing Solutions
- Managed Security-as-a-Service
- Ransomware-as-a Service

Software Solutions

SHOPPING CART
WITH ONLINE ORDERING

INTEGRATED DELIVERY

INTEGRATED PAYMENTS

AMTI's Software Solutions are designed specifically to meet the needs of Retail, Banking, Enterprise, and Government organizations that require quick to deploy, efficient and streamlined operations.

End-to-End Digital Ordering System

A comprehensive solution that supports businesses of all types (e.g., restaurants, retailers, grocery providers, etc.) and managing online orders and payments with integration of well-known payment gateways (i.e., Visa, Mastercard, GCash, etc.). It also assigns and tracks local delivery services or couriers and provides built-in business analytics to monitor sales and make better decisions. Our customers have complete control of their processes and own their customer database, without any charge in commissions as a business model, giving them the freedom to take control of their business and increase profits.

HR Information System

Our HRIS solution supports both on-premise and cloud-based deployment. It simplifies employee management and optimizes HR processes with built-in data-driven decision-making capabilities and reporting. Businesses can easily manage employee profiles, track attendance and benefits, and analyze performance indicators. It is a complete system with an HR Operational function, Payroll, and Employee engagement module to give your HR a human touch.

Mobile Front-End Development Solution with API Integration

Our mobile development solution allows businesses to create engaging user experiences through mobile apps. Our app development team provides intuitive mobile apps seamlessly integrate existing IT systems and APIs.

Energy and Thermal Management Solutions

A team of solution experts and local engineers that provides innovative energy and thermal management solutions, network and cybersecurity, and renewable energy for residential, commercial, and industrial applications — offering a comprehensive portfolio of solutions and applications that best fit the needs of the construction industry as well as the manufacturing industry.

Energy and Power Protection
- Uninterruptible Power Supply (UPS)
- Diesel Generator Set (Engine)
- Active Harmonic Filter
- Battery Backup System
    - Valve Regulated Lead Acid Battery (VRLA)
    - Lithium Ion Battery

Thermal Management
- Precision Aircon for Data Center/Clean Room (PACU)
- HVAC / Comfort Cooling, ACU, AHU, VRF, Chiller
- Medical Chiller

PV (Solar) Power System
- EPC (Engineering, Procurement & Construction) covering major components such
    - PV (Solar) Module
    - PV Inverter
    - Energy Storage System
    - Balance of System

Building Auxiliary
- CCTV
- Structured Cabling
- Fire Alarm & Detection (FDAS) and Fire Suppression (Gas Type)
- Building Management System

Automation Solutions
- Industrial PC / Server
- Automation Controller & I/Os
- HMI (Human Machine Interface)
- Touch Panel PC / Industrial Monitor
- Industrial Ethernet Switch
- Data Acquisition and Communication
- Remote I/O and Wireless Sensing Devices
- WebAccess SCADA

Disaster Recovery and Resiliency Solution

Disaster Recovery and Resiliency Solution is critical in today's world, as natural disasters, cyber-attacks, and other unexpected events can cause significant damage to businesses and communities. AMTI's disaster recovery and resiliency solution refers to safeguarding critical data, applications, and infrastructure during and after a disaster to ensure business continuity, minimize downtime, and ensure quick recovery.

Our solution includes cloud-based systems, backup and recovery, airgap offline data protection, attack surface management, vulnerability remediation, and disaster recovery plans.

- Next-Gen Attack Surface Management
- Continuous Automated Validation and Remediation
- Active Vulnerability Discovery
- Air-Gap Ransomware Protection
- Zero Trust Security Architecture
- Fully or Co-Managed DR-as-Service

Digital Transformation Collaborative Consulting Services

The Digital Transformation Collaborative Consulting Services aims to help companies embark on their Digital Transformation (DX) journey.

AMTI will handhold customers in each stage or all four stages, from discovery sessions to creating a DX roadmap and advising companies on operationalizing their DX initiatives to achieve their desired business outcomes. The DX journey is divided into four areas:

- Workforce Transformation
- IT Transformation
- Security Transformation
- Application Transformation

Our Partners

Enterprise Computing, Servers, and Peripherals

DELL Technologies · Lenovo · acer · brother · HP · HUAWEI · Apple · ASUS · EMERSON Network Power · SAMSUNG BUSINESS · EPSON · Schneider Electric · SUPERMICRO

ICT Systems Integration

DELL Technologies · vmware · ORACLE · HUAWEI · CISCO · Microsoft · Hewlett Packard Enterprise

Data Center and Cloud Solutions

DELL Technologies · Lenovo · HUAWEI · VERTIV · zadara · aws · Azure · DELTA · Hewlett Packard Enterprise

Audio-Visual System Integration (AVSI)

BOSE · CRESTRON · SENNHEISER · logitech · TOA · Extron · poly · LG · neat · PLANAR · SHURE

Network Infrastructure Solutions

DELL Technologies · vmware · JUNIPER NETWORKS · Extreme networks · HUAWEI · CISCO · f5 · UBIQUITI NETWORKS · Ruckus WIRELESS · MAIPU · aruba a Hewlett Packard Enterprise company · FATpipe · H3C The Leader in Digital Solutions · Cambium Networks · FibroLAN FIBEROPTIC NETWORKING

Network Security and Cyber Security Solutions

CISCO · paloalto NETWORKS · FireEye · FORTINET · McAfee · CYNERGY · DELL Technologies · SONICWALL · FORCEPOINT · STELLAR CYBER · TREND MICRO · Check Point SOFTWARE TECHNOLOGIES LTD. · RAPID7 · splunk · tenable · CILYNX · RSA · vmware

Advanced Premises Protection System (APPS)

BOSCH · PANDUIT · Fiber SenSys AN OPTEX GROUP COMPANY · ACTi Connecting Vision · rayTEC · Schneider Electric · AXIS COMMUNICATIONS · HIKVISION · ADVANTECH eAutomation

IT Managed Services

DELL Technologies · vmware · Lenovo · HUAWEI · Secureworks · STELLAR CYBER · HP · Microsoft Azure · Microsoft 365

Software Solutions

appiGo a hiSend company · access PeopleHR

Energy and Thermal Management Solutions

ADVANTECH · APC · BELDEN · BOSCH · CHIKO Integration Solar Solution · LEROY SOMER · DELTA · DAIKIN · HIKVISION · Liebert · LS Cable · PANDUIT · Perkins · invt · SIEMENS · STAMFORD · TOSOT · VERTIV · VISION · Schneider Electric · cummins · EnerSys · EMERSON · JinKO Solar

Disaster Recovery and Resiliency Solution

DELL Technologies · zadara · Arrosoft SOLUTIONS

Digital Transformation Collaborative Consulting

DELL Technologies · vmware · Microsoft

AMTI

Technology that Transforms Businesses

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