AMTI

Technology that Transforms Businesses

SPARKS IN MOTION

DRIVING THE NEW ERA
OF TECH INNOVATION

25+ YEARS

OF TRANSFORMING INDUSTRIES AND
SOCIETY THROUGH TECHNOLOGY

ABOUT US

The most dynamic and diversified company in the local technology landscape today, and a Digital Transformation enabler, AMTI is a technology solutions and systems provider that helps companies transform their business through its wide array of technology products, solutions, and services for a future-ready and agile business environment. AMTI delivers valuable experiences that will address one's business challenges and pain points by harnessing the following core elements:

1. Credibility and ecosystem of global technology partners
2. Innovation and ingenuity of Filipinos
3. A holistic and integrated approach to customers' pain points and challenges that will deliver their desired business outcomes

## TRUSTED AND LEADING PARTNER

Over the years, we have earned numerous awards and certifications from global IT companies, making us a trusted and leading partner. These citations give our clients confidence that we deliver solutions at the highest standards.

THE MOST DIVERSIFIED TECHNOLOGY COMPANY IN THE PHILIPPINES

Since our inception in 1996, AMTI has been at the forefront of building partnerships with some of the World's leading brands in Technology. We pride ourselves on being a 100% Filipino-owned company that started as a hardware provider and has now evolved into one of the most diversified technology companies in the Philippines.

KEY FACTS

- More than 25 years of solid experience
- Leading partner of global IT brands
- Digital Transformation Enabler
- 700 strong, highly skilled, and dedicated workforce
- Globally trained and certified engineers
- Presence in key cities: Manila, Cebu, and Davao

RELIEF OPERATION
LAPTOP DONATION
BLOOD DONATION DRIVE
ICT TRAINING PROGRAM
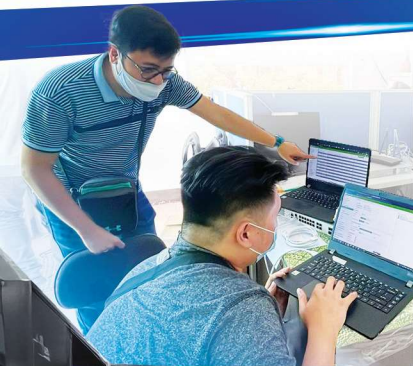
OUR VALUES

AMTI's business values are anchored on the four letters that make up its company name: **A M T I**

ADAPTABILITY IN TECHNOLOGY

AMTI leverages a diverse range of technologies, which form the foundation for developing and delivering comprehensive plans & solutions that enable its clients to address their business challenges and growth aspirations.

MAXIMUM RELIABILITY

AMTI is committed to providing unparalleled accuracy, integrity, and achievement to all its clients. The company takes pride in cultivating enduring partnerships built on a solid foundation of trust, which it has earned by consistently demonstrating honesty, efficiency, and reliability in all aspects of its operations. With this unwavering commitment to excellence, AMTI has become a dependable partner for businesses across various industries and remains dedicated to delivering exceptional results that exceed expectations.

TEAMWORK THAT IS UNWAVERING

AMTI consistently fulfills its commitments with the dedicated teamwork and systematic approach embraced by all its diverse teams.

INNOVATION IN IDEAS

AMTI has built the reputation of being one of the country's most successful technology companies by thinking outside the box and coming up with innovative ideas and solutions that go beyond what is obvious and are also in keeping with modern developments and strategies in the global business arena.

OUR MISSION

AMTI harnesses Filipino ingenuity to deliver holistic and integrated technology solutions and systems to address business issues, allowing our customers to provide products and services more efficiently and cost-effectively, thus enabling them to compete for more in their respective industries.

OUR VISION

We aim to be the "go-to" company for innovative technological solutions in the Philippines - the de facto choice of organizations seeking to transform and expand their businesses through technology.

CORPORATE SOCIAL RESPONSIBILITY

Transforming Industries and Society through Technology

AMTI values the principles of goodwill and benevolence, particularly during times of difficulty. The management strives to assist the community and employees in need, utilizing their available resources and implementing quick and practical solutions. Hence, the spirit of volunteerism among AMTIzens is strong, with employees offering their support to the community in various ways, whether it be financial aid, their time and presence, or donating goods to those in need — making the AMTIzens the UNSTOPPABLE FORCES OF GOOD.

KEY MILESTONES

PRESENT

- About 700 strong, highly skilled. and dedicated workforce
- Leading partner of global IT brands
- Highly diversified technology company
- Digital Transformation enabler
- New office location at ALVA Business Center in Pasig City -- AMTI's own home

Growing customer base of 5,000 clients across the Philippines

- **Large Enterprises** (e.g. BPO, Manufacturing, FSI, Retail, Conglomerates)
- **Small to Medium Businesses**
- **Government Units**

2022
AMTI 25 Years ANNIVERSARY
- AMTI celebrated its Silver Anniversary
- Record-breaking Sales Performance

2019 - 2021
- Launch of Digital Transformation initative
- One of the ICT companies that remained steadfast during the COVID-19 Pandemic

2017
20th AMTI ANNIVERSARY
- AMTI celebrated its two decades in the business

1999
- Further inclusion of other brands, products, and services including IT Managed Services
- Opening of Cebu office

2005
- Quantum Leap
- Expansion to a full range of Enterprise Solutions
- Opening of Davao office
- AMTI becomes a locator at Subic Freeport

2011
- AMTI becomes a full-fledged ICT company

1997
- Expansion of product portfolio: Servers, Storage, and Enterprise Solutions

1996
LAMCO INTERNATIONAL → AMTI
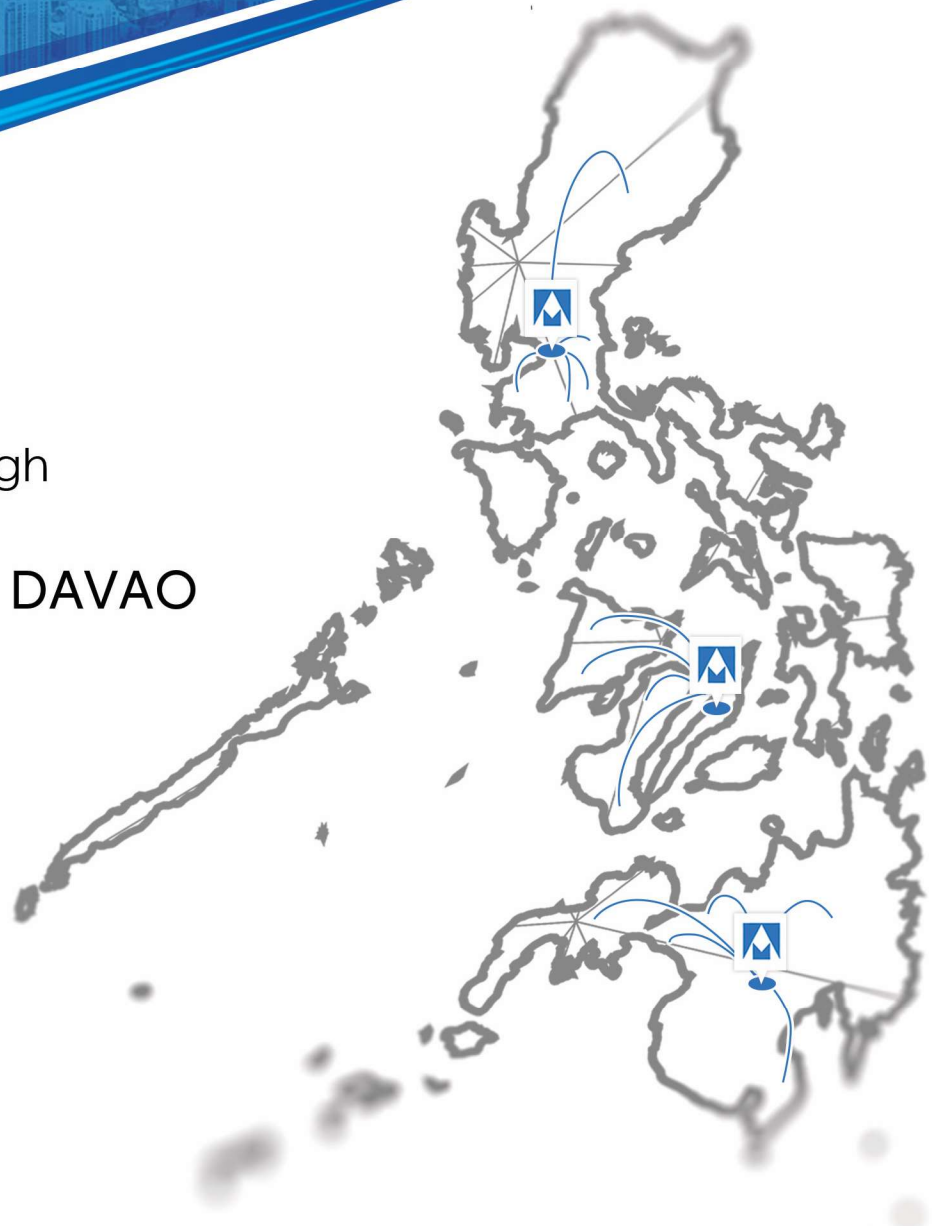- Spin-off from the largest IT distributor in the country

NATIONWIDE SUPPORT

Service support system through the Technical Alliance Program (TAP) with over 50 nationwide trained and certified partners.

Expanded reach through offices in key cities:

- MANILA
- CEBU
- DAVAO

TECHNICAL ALLIANCE PROGRAM (TAP)

AMTI has tapped the services and technical capabilities of several trusted local IT companies in major and secondary cities in the Philippines. These companies complement our service team across Manila, Cebu, and Davao to deliver the same quality of service to our customers. Through the TAP program, our customers, who have a nationwide presence and deployment and support requirement, are assured of the same brand and quality of service.

SOLUTIONS

- Enterprise Computing, Servers, and Peripherals
- ICT Systems Integration
- Data Center and Cloud Solutions
- Audio-Visual System Integration (AVSI)
- Network Infrastructure Solutions
- Cybersecurity and Network Security Solutions
- Advance Premises Protection System (APPS)
- IT and Cybersecurity Managed Services
- Software and Gen AI Solutions and Services
- Energy and Thermal Management Solutions
- Disaster Recovery and Resiliency Solutions
- Digital Transformation Collaborative Consulting Services
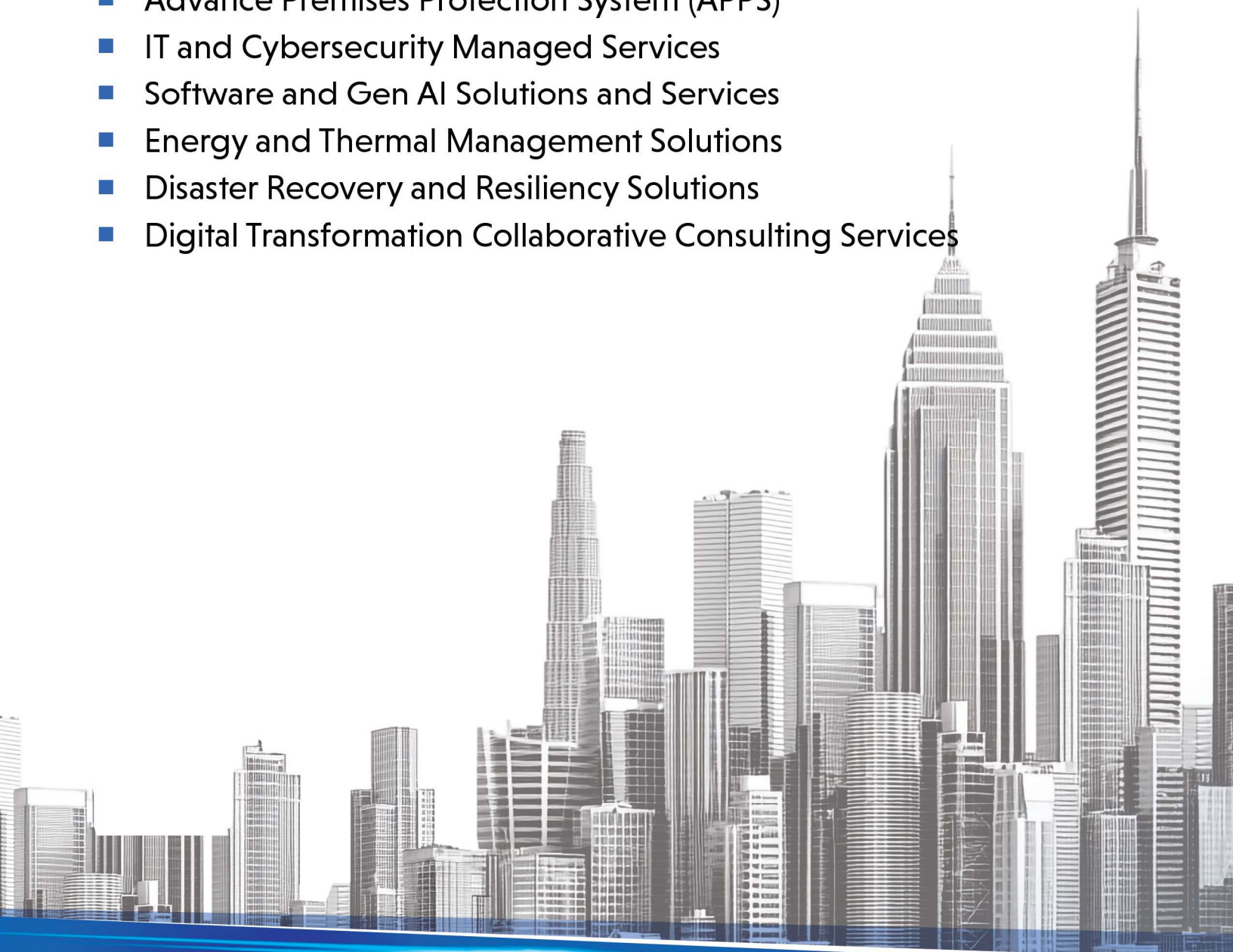
ENTERPRISE COMPUTING, SERVERS, AND PERIPHERALS

The legacy business pillar of AMTI (run-rate business) provides desktops, tablets, laptops, servers, storage, and various IT peripherals such as hard disks, memory, monitors, cameras, printers, and headsets to organizations across all industries.

- Workstations, Desktops, Thin-Clients, Smart Devices (phones, tablets, wearables)
- Servers and Storage
- Virtual Desktop Infrastructure (VDI)
- Uninterruptible Power Supply (UPS)
- Server, Storage and Network Devices
- Multi-Function Printers (Inkjet, Laser, and Large Format)
- IT supplies and Consumables
- IT Peripherals

BRAND PARTNERS

DELLTechnologies Lenovo acer brother. hp HUAWEI

Apple ASUS EMERSON Network Power SAMSUNG BUSINESS EPSON Schneider Electric SUPERMICRO

SEE MORE ABOUT THIS SOLUTION

ICT SYSTEMS INTEGRATION

System Integration (SI) entails designing, deploying, and maintaining products, infrastructure, storage, security, and software. This holistic solution integrates all aspects of the Technology infrastructure, from hardware and software to databases and applications.

- Design and Architecture of Compute, Storage Network, and Security Infrastructure
- API and Middleware Selection & Integration
- Delivery of End-Computing Devices, Server, Storage, and Peripherals
- Delivery, Deployment, and Post Configuration of various IT Equipment
- Delivery, Deployment and Integration of ERP, CRM, and HRIS
- Security Design, Architecture and Policy Formulation, and Implementation
- Design and Installation of Unified Communications (Voice, Video, Email, IM and SMS)
- Smart and Safe City Design, Build, and Implementation
- Repatriation of Cloud Assets and Workloads to a local Data Center Facility
- Migration of Local Workloads to Cloud and Vice Versa
- Turnkey ICT Projects (Infrastructure, Network, Security, End-Point Computing, and Systems Applications)
- Project Management

BRAND PARTNERS

DELLTechnologies vmware ORACLE HUAWEI AVAYA

CISCO Microsoft Hewlett Packard Enterprise RED HAT ANSIBLE Mitel

SEE MORE ABOUT THIS SOLUTION

DATA CENTER AND CLOUD SOLUTIONS

AMTI delivers Data Center Solutions ranging from design to build and maintenance. As part of its build offerings, AMTI offers IT equipment like servers, storage systems, routers, switches, network security, UPS, generator sets, structured cabling, fire suppression, precision air conditioning, CCTV, LED lighting, door access solutions, and a critical facility zone-based Perimeter Intrusion Detection System.

AMTI's cloud solutions, available in on-premise, public cloud, hybrid, and multi-cloud configurations, are designed for scalability. Based on a consumption model, our pure cloud offerings allow you to easily adjust your infrastructure to match your business needs, whether you need to scale up during peak periods or scale down during low workload periods.

- Infrastructure-as-a-Service (IaaS)
- Secure Back-up -as-a-Service (SBaaS)
- Storage-as-a-Service (STaaS)
- Software-as-a-Service (SaaS)
- DR-as-a-Service (DRaaS)
- Hyper-converged Infrastructure (HCI)
- Design and Implementation of Microservices Architecture to support Containerized Workload
- Software Defined Data Center (On Premise, Cloud or Hybrid)
- Data Center Design, Build, Operation, and Maintenance
- Data Center Co-Location Facility

BRAND PARTNERS

DELL Technologies   Lenovo   HUAWEI   VERTIV   zadara   ePLDT

aws   Azure   DELTA   Hewlett Packard Enterprise   A-FLOW DATA CENTERS   H3C   CISCO

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AUDIO-VISUAL SYSTEM INTEGRATION (AVSI)

The AVSI team is responsible for designing, installing, and maintaining audio-video over IP solutions for corporate, retail, education, government, hospitality, house of worship, and transportation. The solution includes PA/BGM, FOH, BOH, live sound, professional displays, digital signages, video/LED walls, sophisticated intelligent meeting rooms, board rooms, and training rooms with integrated control systems.

- Command Center
- Concert Halls and Auditoriums
- Audio-Video over IP Solution: Corporate, Retail, Education, Government, Hospitality, House of Worship and Transportation
    - PA/BGM
    - FOH,BOH
    - Live Sound
    - Intelligent Meeting Rooms
    - Video wall, LED Wall, and Projection Screens
- Audio-Visual System Design with Network and Security Integration
- Automated, Collaborative, and Immersive Videoconferencing Solution for Boardrooms
    - Zoom, MS Teams, Google Meet, and Webex
- Content Management

BRAND PARTNERS

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NETWORK INFRASTRUCTURE SOLUTIONS

AMTI's Networking solutions include wired and wireless connectivity for SMB, BPO companies, MNCs, Enterprise and Government customers. It consists of the design, supply, delivery, installation, and maintenance of routers, switches, load balancers, access points, microwave point-to-point, and point-to-multipoint types of connectivity.

For Wide Area Networking (WAN), we offer Secure Software Defined Wide Area Networking (SD-WAN) to cost-effectively connect branch offices through broadband Internet, MPLS, 4G, and 5G technologies. In addition, we offer Metro Ethernet (10GB to 400GB), DWDM, and GPON optical solutions for the backbone and Top of Rack type of solutions.

- Routers and Switches and Network Load Balancer
- Software Defined Networking (SDN)
- Software Defined WAN (SDWAN) and Secure Access Service Edge (SASE)
- Bandwidth Manager
- Wireless Infrastructure Solution (AP, PTP, PTM, and Mesh)
- IoT Gateways and Platforms
- VPN, SSL, Session Border Controllers, & Application Load Balancer
- High-Speed IP Microwave Solutions and Satellite Based Access Solution
- DWDM, Metro Ethernet, and GPON Solutions

BRAND PARTNERS

DELL Technologies · vmware · JUNIPER NETWORKS · Extreme networks · HUAWEI

CISCO · f5 · UBIQUITI NETWORKS · Ruckus WIRELESS · aruba a Hewlett Packard Enterprise company · FATPipe · H3C

SEE MORE ABOUT THIS SOLUTION

CYBERSECURITY AND NETWORK SECURITY SOLUTIONS

AMTI offers a comprehensive suite of cybersecurity and network security solutions. Our solution offerings start from the core to the edge all the way to the cloud to protect customer's sensitive data and critical IT assets.

Our cybersecurity solutions leverage Artificial Intelligence (AI) and Machine Learning (ML) to detect, analyze, and respond to threats in real-time, ensuring that your organization stays ahead of evolving attacks. By addressing security holistically, we help organizations prevent breaches, automate threat detection, and respond with speed and precision.

Our approach follows a structured journey, with AI-powered threat intelligence enhancing each layer of security. We start by securing identities and access with adaptive authentication and behavioral analytics. Device and endpoint security is strengthened with AI-driven anomaly detection to identify compromised devices. Network security leverages ML-based intrusion detection to stop threats before they spread. Our data and cloud security solutions use AI to detect and prevent data breaches, while application and workload security applies machine learning to stop API abuse and zero-day exploits. Finally, through AI-powered visibility, insights, and automation, we enable predictive threat detection, automated incident response, and intelligent security orchestration—empowering businesses to stay proactive against cyber risks.

- Network Security (Firewall, Email Security, SD-WAN, DNS Security)
- Device & Endpoint Security (Device Track & Control, Endpoint & Device Protection, Mobile Device Management, USB & Peripheral Security, Endpoint Detection & Response, Extended Detection & Response, Endpoint Vulnerability Management, Next-Gen Antivirus)
- Core Security Services (MSOC, MDR, Security Infrastructure Management, Vulnerability Assessment & Penetration Testing (VAPT), TAKEDOWN SERVICES, DFIR-as-a-SERVICE, DFIR-as-a-RETAINER, Cybersecurity Security Assessment)
- Identity & Access Security (Customer IAM (CIAM), Workforce IAM (WIAM) + IGA, PAM, PAM - for OT & Critical Environments)
- Data & Cloud Security (Tokenization, DB & File Encryption, SaaS Security Posture Management, Cyber Asset (ASM), Cyber Risk Quantification (CRQ))
- Application & Workload Security (API Security, SAST/DAST, SCA, Code Protection, RASP, MAST, Fraud Management System)
- Visibility, Insights & Automation (Cyber Threat Intelligence, Attack Surface Management, Brand Intelligence, Dark Web & Deep Web Monitoring, Vulnerability Management, Third-Party Risk Management, Executive Monitoring, Cloud Security Posture Management (CSPM), SIEM, Network Detection & Response (NDR), SOAR, Security Performance Management, GRC Tool)

BRAND PARTNERS

SEE MORE ABOUT THIS SOLUTION

ADVANCE PREMISES PROTECTION SYSTEM (APPS)

AMTI's physical security solution is designed to secure critical facilities, data centers, power plants, airports, offices, buildings, warehouses, gated communities, and villages. Our wide breadth of products and solutions enable customers to pick and choose the most cost-effective and best-fit solution for every environment.

- Multi-Spectral Camera System and Surveillance
- Video Management System (VMS)
- Structured Cabling (Copper and Fiber)
- Physical Perimeter Intrusion Detection System (PIDS)
- Advanced Automated Lighting System (White & Infrared Lights)
- Fire Detection and Alarm System (FDAS)
- IP Integration of CCTV, Perimeter Intrusion, and Lighting Systems
- Infrared and Laser Scanner Sensing Devices

BRAND PARTNERS

BOSCH   PANDUIT   Fiber SenSys
AN OPTEX GROUP COMPANY   ACTi Connecting Vision   rayTEC

Schneider Electric   AXIS COMMUNICATIONS   HIKVISION   ADVANTECH eAutomation   AVer   Panasonic

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IT AND CYBERSECURITY MANAGED SERVICES

AMTI's innovative managed service offering which bundles the delivery of various IT assets, Network, Computer, Storage, and services. The managed service offerings are recurring, OPEX type of business model and take out the complexity of procurement, configuration, delivery, patching, management, support, and other repetitive operational tasks, allowing organizations to focus more on innovation and their core business functions.

AMTI also offers complete outsourcing of your data center management or co-managed arrangement, where AMTI takes on the non-critical repetitive day-to-day operational tasks. In contrast, the customer can take on high-level data center management tasks (security, workload, database, and application).

- Managed Device-as-a Service (Compute, Storage, Servers, and Networking)
- Managed Data Center-as-a Service
- Managed Workplace-as-a-Service
- Managed Printing Services / Office Printing Solutions
- Managed Security-as-a-Service (MDR)
- Managed Network Operations Center (MNOC)
- Managed Security Operations Center (MSOC)

BRAND PARTNERS

DELLTechnologies   vmware   Lenovo   HUAWEI   Secureworks

hp   Microsoft Azure   Microsoft 365   ManageEngine   secure OPS   CROWDSTRIKE

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SOFTWARE AND GEN AI SOLUTIONS AND SERVICES

AMTI's Software Solutions and Gen AI Solutions and Services are explicitly designed to meet the needs of Banking, Insurance, Manufacturing, Retail, and Government organizations that require quick deployment, efficient and streamlined operations and business innovation.

HR INFORMATION SYSTEM

Our HRIS solution supports both on-premise and cloud-based deployment. It simplifies employee management and optimizes HR processes with built-in data-driven decision-making capabilities and reporting. Businesses can easily manage employee profiles, track attendance and benefits, and analyze performance indicators. It is a complete system with an HR Operational function, Payroll, and Employee engagement module to give your HR a human touch.

DATA MANAGEMENT AND DATA ENGINEERING

Play a crucial role in the development and implementation of Gen AI technologies. These services ensure that data used to train Gen AI are accurate, relevant and reliable. At this stage, AMTI provides guidance and consultancy on data cleansing, data normalization and the building of a data flow pipeline. These services also includes data governance to manage risks, compliance and data ownership or privacy.

DATA SCIENCE LIFECYCLE SERVICES

Once data has been cleaned and explored, AMTI helps automate the data Ingestion, preparation, modeling, training and inferencing by using a proven Data Science Platform to automate things in a structured way in order to extract the desired value from data to drive innovation, and optimize Business processes to gain a competitive business advantage.

We have a platform that allows Enterprise companies unlock insights from data silos including files, websites, databases and over 30 enterprise systems.

BRAND PARTNERS

DELLTechnologies   PeoplesHR   Easydata.ai   H2O.ai   tapplent   ReN3

SEE MORE ABOUT THIS SOLUTION

ENERGY AND THERMAL MANAGEMENT SOLUTIONS

A team of solution experts and local engineers that provides innovative energy and thermal management solutions, network and cybersecurity, and renewable energy for residential, commercial and industrial applications—offering a comprehensive portfolio of solutions and applications that best fit the needs of the construction industry as well as the manufacturing industry.

ENERGY AND POWER PROTECTION

- Uninterruptible Power Supply (UPS)
- Diesel Generator Set (Engine)
- Active Harmonic Filter
- Battery Backup System
  - VRLA – Valve Regulated Lead Acid Battery
  - Lithium Ion Battery

THERMAL MANAGEMENT

- PACU (Precision Aircon for Data Center/Clean Room)
- HVAC / Comfort Cooling, ACU, AHU, VRF, Chiller
- Medical Chiller

BUILDING AUXILLIARY

- CCTV
- Structured Cabling
- Fire Alarm & Detection (FDAS) & Fire Suppression (Gas Type)
- Building Management System

AUTOMATION SOLUTIONS

- Remote I/O and Wireless Sensing Devices
- Touch Panel PC / Industrial Monitor
- Data Acquisition & Communication
- Industrial PC / Server
- Automation Controller & I/Os
- HMI (Human Machine Interface)
- Industrial Ethernet Switch
- Web Access SCADA

PV (SOLAR) POWER SYSTEM

- EPC (Engineering, Procurement, Construction) covering major components such as:
  - Energy Storage System
  - PV (Solar) Module
  - PV Inverter
  - Balance of System

BRAND PARTNERS

SEE MORE ABOUT THIS SOLUTION

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DISASTER RECOVERY AND RESILIENCE SOLUTIONS

Disaster Recovery and Resiliency Solution is critical in today's world, as natural disasters, cyber-attacks, and other unexpected events can cause significant damage to businesses and communities. AMTI's disaster recovery and resiliency solution refers to safeguarding critical data, applications, and infrastructure during and after a disaster to ensure business continuity, minimize downtime, and ensure quick recovery.

Our solution includes cloud-based systems, backup and recovery, airgap offline data protection, attack surface management, vulnerability remediation, and disaster recovery plans.

- Next-Gen Attack Surface Management
- Back-Up and Disaster Recovery Solution
- Active Vulnerability Discovery
- Air-Gap Ransomware Protection and Recovery
- Zero Trust Security Architecture
- DR-as-Service Fully or Co- Managed

BRAND PARTNERS

DELLTechnologies   zadara   Arrosoft SOLUTIONS   Lenovo   Hewlett Packard Enterprise   rubrik

SEE MORE ABOUT THIS SOLUTION

DIGITAL TRANSFORMATION COLLABORATIVE CONSULTING SERVICES

The Digital Transformation Collaborative Consulting Services aims to help companies embark on their own Digital Transformation (DX) journey.

AMTI will handhold customers in each stage or all four stages, from discovery sessions to creating a DX roadmap and advising companies on operationalizing their DX initiatives to achieve their desired business outcomes.

- Workforce Transformation
- IT Transformation
- Security Transformation
- Application Transformation

BRAND PARTNERS

DELLTechnologies   ■■ Microsoft   ⒶRED HAT ANSIBLE

SEE MORE ABOUT THIS SOLUTION

OUR PARTNERS

- **Enterprise Computing, Servers, and Peripherals**

  DELL Technologies · Lenovo · acer · brother · HP · HUAWEI
  Apple · ASUS · EMERSON Network Power · SAMSUNG BUSINESS · EPSON · Schneider Electric · SUPERMICRO

- **ICT Systems Integration**

  DELL Technologies · vmware · ORACLE · HUAWEI · AVAYA
  CISCO · Microsoft · Hewlett Packard Enterprise · RED HAT ANSIBLE · Mitel

- **Data Center and Cloud Solutions**

  DELL Technologies · Lenovo · HUAWEI · VERTIV · zadara · ePLDT
  aws · Azure · DELTA · Hewlett Packard Enterprise · A-FLOW DATA CENTERS · H3C · CISCO

- **Audio-Visual System Integration (AVSI)**

  BOSE · CRESTRON · SENNHEISER · poly · kramer · TOA
  Extron · PLANAR · LG · Jabra GN · logitech · SHURE

- **Network Infrastructure Solutions**

  DELL Technologies · vmware · JUNIPER NETWORKS · Extreme networks · HUAWEI
  CISCO · f5 · UBIQUITI NETWORKS · Ruckus Wireless · aruba a Hewlett Packard Enterprise company · FATPipe · H3C

- **Cybersecurity and Network Security Solutions**

  CROWDSTRIKE · CISCO · zscaler · Ping Identity · CEQUENCE · THALES
  DELL Technologies · SONICWALL · FORCEPOINT · senhasegura · SentinelOne
  secureOPS · tenable · paloalto NETWORKS · fálaina · RAPID7 · McAfee
  FORTINET · Viettel security · CYBLE · semperis · ZIMPERIUM

- **Advanced Premises Protection System (APPS)**

  BOSCH · PANDUIT · Fiber SenSys AN OPTEX GROUP COMPANY · ACTi Connecting Vision · rayTEC
  Schneider Electric · AXIS COMMUNICATIONS · HIKVISION · ADVANTECH eAutomation · AVer · Panasonic

- **IT and Cybersecurity Managed Services**

  DELL Technologies · vmware · Lenovo · HUAWEI · Secureworks
  HP · Microsoft Azure · Microsoft 365 · ManageEngine · secureOPS · CROWDSTRIKE

- **Software Solutions and Gen AI Services and Services**

  DELL Technologies · PeoplesHR · Easydata.ai · H2O.ai · tapplent · ReN3

- **Energy and Thermal Management Solutions**

  ADVANTECH · APC · BELDEN · BOSCH · CHIKO Integration Solar Solution · LEROY SOMER · DELTA
  DAIKIN · HIKVISION · Liebert · LS Cable · PANDUIT · Perkins
  invt · SIEMENS · STAMFORD · TOSOT · VERTIV · VISION · Schneider Electric
  cummins · EnerSys · EMERSON · JinKO Solar

- **Disaster Recovery and Resiliency Solution**

  DELL Technologies · zadara · Arrosoft SOLUTIONS · Lenovo · Hewlett Packard Enterprise · rubrik

- **Digital Transformation Collaborative Consulting Services**

  DELL Technologies · Microsoft · RED HAT ANSIBLE

AMTI

Technology that Transforms Businesses

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